



Tri-State Smart Home Solutions LLC Growing Its Gallia County Operations

Gallipolis, Ohio (September 5, 2023) — Since its founding in 2018, Tri-State Smart Home Solutions LLC has put together an impressive track record of growth.

Now, thanks to assistance from JobsOhio, Ohio Southeast Economic Development (OhioSE), Gallia County Economic Development, and the University of Rio Grande and Rio Grande Community College, the company, owned and operated by Chris and Lorrie Farver, is ready to take additional growth steps.

Tri-State Smart Home Solutions LLC, a woman and veteran-owned company, is looking to expand in Ohio and penetrate deeper into the West Virginia and Kentucky markets. To make that happen, the Farvers will need to develop a new website designed to drive business development and create two new jobs. The new employees will need in-depth training.

Smart Home Solutions, a real estate services firm, offers due diligence inspections, environment testing, and reports for clients in Ohio, West Virginia, and Kentucky. These reports inform potential buyers about possible issues and liabilities related to the real estate. The Farvers plan to invest roughly \$45,000 to continue growing their company.

“Lorrie and I are humbled by the amount of support we have received from so many organizations in Southeast Ohio,” said Chris Farver, Tri-State Smart Home Solutions LLC. “We love Gallia County, this is our home. We created our business to provide services to an underserved area and the Appalachian region has responded allowing us to grow. With this financial support, we look forward to adding staff and expanding our business”

JobsOhio supported the project with a \$40,000 JobsOhio Inclusion Grant and Ohio Southeast Economic Development assisted the company with the grant process. Gallia County Economic Development, in partnership with the University of Rio Grande and Community College, has connected the company with training providers to assist with the hiring process.

“When you speak with the Farvers, you quickly understand their passion for providing top-notch service and value for their customers,” said Cole Massie, Director of Economic Development and Center for Entrepreneurship at the University of Rio Grande & Rio Grande Community College. “They truly are an entrepreneurial success story locally and are great stewards and ambassadors of the community. I’m thrilled to see Tri-State Smart Home Solutions growing their service offerings and team right here in Gallia County thanks to the JobsOhio Inclusion Grant!”

The [JobsOhio Inclusion Grant](#) exists to provide financial support for eligible projects in designated distressed communities and/or for businesses owned by underrepresented populations across the state.

“Local companies like Tri-State Smart Home Solutions demonstrate that entrepreneurship is alive and well in southeastern Ohio,” said OhioSE Vice President Katy Farber. “We are glad to see the company

continue to expand its business in Gallia County through the JobsOhio Inclusion Grant. This grant program definitely has made a difference in our region.”

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Gallia County Economic Development promotes economic growth in Gallia County through the retention and expansion of existing businesses and the attraction of new businesses and industries. It provides resources that encourage investment and development, resulting in economic vitality, diversification of Gallia County’s tax base, and improved quality of life for Gallia County residents.

The University of Rio Grande and Rio Grande Community College partner directly with Gallia County Economic Development to promote and grow Gallia County’s business and economic development interests, as well as with the Gallia County Community Improvement Corporation (CIC), community leaders, and other regional partners. Learn more at GrowGallia.com.

Ohio Southeast Economic Development (OhioSE) is the JobsOhio Network Partner for southern, eastern, and southeastern Ohio, providing economic development work and resources in 25 rural counties; they are the newest and geographically the largest of the six regions across the state. OhioSE partners closely with regional development districts, local economic development offices, state agencies, and other entities to expand, retain, and attract businesses in the counties they serve. Learn more at OhioSE.com.

JobsOhio is a private nonprofit economic development corporation designed to drive job creation and new capital investment in Ohio through business attraction, retention and expansion. The organization also works to seed talent production in its targeted industries and to attract talent to Ohio through [Find Your Ohio](#). JobsOhio works with six regional partners across Ohio: [Dayton Development Coalition](#), [Ohio Southeast Economic Development](#), [One Columbus](#), [REDI Cincinnati](#), [Regional Growth Partnership](#) and [Team NEO](#). Learn more at www.jobsohio.com. Follow us on [LinkedIn](#), [Twitter](#) and [Facebook](#).

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