



Press Release: For Immediate Release

Platinum Healthcare Partners Announces Expansion in Washington County, Addition of 55 New Jobs

Marietta, Ohio: November 9, 2022 — Platinum Healthcare Partners, doing business as Regional Collection Services (RCS), today announced its plan to create 55 new jobs and invest \$383,000 to expand its services in Washington County, Ohio. In collaboration with JobsOhio, Ohio Southeast Economic Development (OhioSE), and the Southeastern Ohio Port Authority (SeOPA), Regional Collection Services is investing in a new office to increase capacity and accommodate their growing staff.

Opening its doors in 1984, Regional Collection Services began as a debt collection agency headquartered in Marietta, OH. Under new ownership and beginning a rebranding in 2021, the company has evolved into a revenue cycle management provider offering medical billing, customer service, early-out, and collection services for healthcare organizations. It will serve healthcare systems in multiple states from its new Washington County offices.

“Washington County has provided the accommodations, incentives, and community support needed to grow and develop a truly unique service offering to the county and surrounding communities,” said Sean Sward and Sabrina Leiter of Regional Collection Services. “We have faced challenges, but all members in the community, from JobsOhio, OhioSE, Washington County Commissioners, and SeOPA, to private and public sector individuals, have all stepped up in their respective ways to ensure our vision for growth in the community becomes a reality. Our services are in significant demand from providers in the area, and we are proud to commit to this expansion and continue to be a valued partner for our clients and the community for years to come.”

The expansion and job creation are aimed at creating 55 new jobs. The project will also be assisted by JobsOhio’s Talent Acquisition Services to help Regional Collection Services with its overall talent strategy. The services will be tailored to the company’s needs, including elements such as attraction, engagement, selection, and sourcing of candidates, as well as training.

“Regional Collective Services is an Ohio company that has achieved decades of success with Ohio talent,” said J.P. Nauseef, JobsOhio president and CEO, “The next chapter will include 55 new jobs for skilled Ohio workers as the company evolves its services and expands to meet customer needs.”

JobsOhio is supporting the project with a \$124,000 JobsOhio Talent Acquisition Services Grant. The JobsOhio Talent Acquisition Services program (TAS) will assist Regional Collection Services with existing talent recruitment efforts including talent attraction, sourcing and marketing, pre-screening, and assessments and training.

“The TAS program is designed for growing companies like Regional Collection Services and provides various professional services over a 12 to 24-month time period,” said Mike Jacoby, President of OhioSE. “This is not a loan or a grant but an investment on the company’s behalf by the JobsOhio Talent Team Members, and JobsOhio partners with customized solutions to assist in attracting, screening, and

training for open positions. These are unique times, and finding and training talent is the biggest need of companies across the country."

"The creation of 55 new jobs is a huge win for our community," said Jesse Roush, Executive Director for SeOPA. "The diversification of services and growth plans for RCS is exciting and we are proud of their commitment to making that investment here in Washington County."

Contact: Sean Sward, President, Regional Collection Services: 740-373-8811 x3102 or sean@regionalcollectionservices.com; Matt Englehart, JobsOhio Communications Manager: 614.300.1152 and englehart@jobsohio.com; or Sarah Arnold, OhioSE Director of Communication & Marketing: 740.525.5510 and sarah@ohiose.com.

Regional Collection Services is a community-based healthcare debt collection agency, providing collection services for consumer, commercial, and municipal accounts. Established in 1984 in Marietta, Ohio, RCS has a primary focus of collecting outstanding debts owed to our clients by executing debt recovery solutions rooted in modernized technology, advanced information architecture, dynamic statistical analysis, and focused human-to-human communication with consumers.

The **Southeastern Ohio Port Authority (SeOPA)** is the lead economic development agency in Washington County, Ohio. SeOPA focuses primarily on site and infrastructure development to attract and retain businesses and jobs, along with conduit financing, planning, and advocacy on behalf of the County.

Ohio Southeast Economic Development (OhioSE) is the JobsOhio Network Partner for southern, eastern, and southeastern Ohio, providing economic development work and resources in 25 rural counties; they are the newest and geographically the largest of the six regions across the state. OhioSE partners closely with regional development districts, local economic development offices, state agencies, and other entities to expand, retain, and attract businesses in the counties they serve. Learn more at OhioSE.com.

JobsOhio is a private nonprofit economic development corporation designed to drive job creation and new capital investment in Ohio through business attraction, retention and expansion. The organization also works to seed talent production in its targeted industries and to attract talent to Ohio through [Find Your Ohio](#). JobsOhio works with six regional partners across Ohio: [Dayton Development Coalition](#), [Ohio Southeast Economic Development](#), [One Columbus](#), [REDI Cincinnati](#), [Regional Growth Partnership](#) and [Team NEO](#). Learn more at www.jobsohio.com. Follow us on [LinkedIn](#), [Twitter](#) and [Facebook](#).

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