

# Introductions

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#### **KEY POINTS**

- Different Generations
- Key Characteristics
- Myths & Realities
- Peter & Charlie
- Interview Story











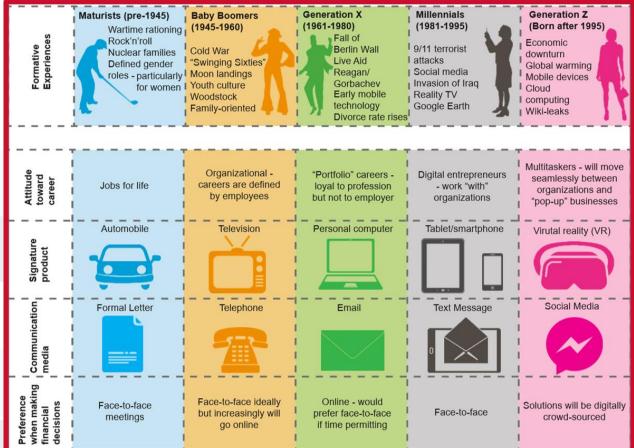
# Goal...



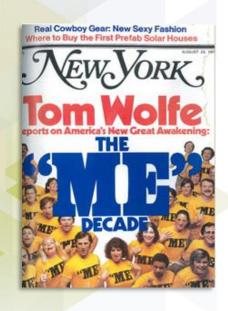
**Be the Employer of Choice** 



#### Today's talent pool



#### Some things never change...







1976 1997 2013



## Language of Attraction & Retention-New F words...

Fun

**Family** 

Food

**Friends** 





## **Technology Facts**



The average person owns 7.7 connected devices



#### **Clear Training and Career Pathways**





# **Living Arrangements**





## **Generations Buying a Home**





## **Experience-vs-Ownership**

These generations value experiences over ownership





## **Myths and Realities Younger Generations**

Myth: Younger generations have no work ethic.



Reality: They have a selfcentered work ethic. These generations are dedicated to completing their task well, but have not been raised in a way that demands them to look around and see what should be done next.



## Myths and Realities Younger Generations

Myth: They don't want to put in the hours to get ahead.



Reality: They are willing to put in the time to do the job, however, they are uninterested in "face time".



# Myths and Realities Younger Generations

Myth: No respect for authority



Reality: These generations have great respect for leaders and loyalty. They do not respect authority "just because." Loyalty and respect must be earned. But when it is earned, it is given fiercely.

## **Myths and Realities Younger Generations**



Myth: They don't want to grow up.

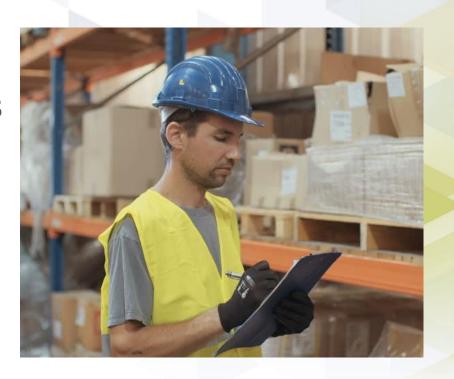
Reality: They really don't know how to grow up. The youngest generations in today's workforce are facing a delayed adulthood and just generally facing the "real world" later.

## **Additional Key Traits**

**Connections and experiences** 

Workplace value

Visibility on how their work fits into the big picture





## In the End...

All listen to WIIFM

Appreciated

To be known and heard

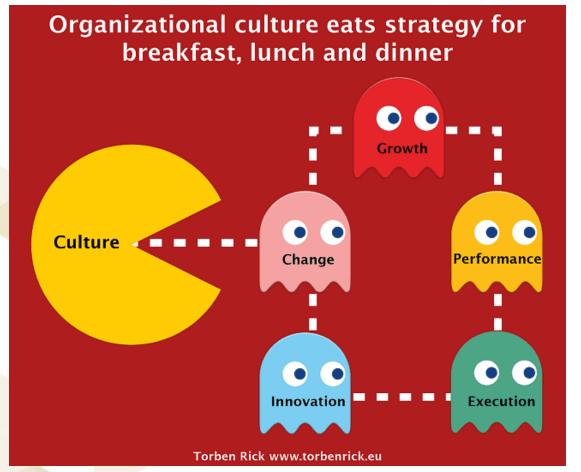






## Peter & Charlie







#### The Secret Sauce.... 3 C's

Career Development

Culture

Connections-Engagement







**Interview Story** 



## **Final Tips**

- Don't generalize
- Train on the Generations
- Encourage communication
- Provide regular and immediate feedback
- Go Digital





## **Last Session and Discussion:**

Structured On-Boarding & OJT-Nov 17<sup>th</sup>







# Thank you!

Please connect with me via LinkedIn or at denise.ball@toolingu.com to continue the conversation.

