



Press Release: For Immediate Release

Advantage Tent Fittings, Inc. of Chillicothe Plans Investment to Diversify, Add New Jobs

Chillicothe, OH: October 23, 2020 — Advantage Tent Fittings, Inc., a Chillicothe based manufacturer and distributor of commercial and military tent components, event rental products and custom-sewn/heat-sealed products, announced it will be adding a new state-of-the art radio frequency vinyl sealing machine to its production capabilities. The new machine is expected to become operational in November and will be leveraged to enhance existing product lines and support the company’s continued diversification into other non-tent related applications including vinyl products used in in decontamination, first responder and medical related fields.

The company will move forward on the expansion with assistance from a \$20,000 JobsOhio Inclusion Grant and a \$20,000 Fluor BWXT Opportunity Fund Grant that will cover a portion of the investment.

According to company president Ben Hall, “We are honored and greatly appreciate the opportunity to work with JobsOhio and Fluor BWXT on this exciting and transformative investment in new equipment. He added, “In addition to enhancing our core product lines through added capacity and quality controls, this project will provide a robust foundation for future growth through continued diversification into very essential non-tent related applications.”

The company has been in hiring mode throughout 2020 due to demand for vinyl products used in response to the COVID-19 pandemic and believes the new equipment will support at least three new full-time manufacturing jobs and provide a much broader business foundation across multiple markets and applications.

“Advantage Tent Fittings is a great growing, locally-owned manufacturer producing products used by our military every day,” said Mike Jacoby, OhioSE president. “We and our partners at JobsOhio welcome Advantage Tents’ expansion in Chillicothe, which is another example of a company that has found its competitive edge in southern Ohio.”

“Ross County is excited to have this opportunity to support a legacy employer,” said Tammy Eallonardo, Greater Chillicothe & Ross County Development Director. “Advantage Tent Fittings, founded by Mike Hall and now under the guidance of Ben Hall, has grown significantly over the years. With the support of our JEDISO Partners (Joint Economic Development Initiative of Southern Ohio), I am happy to announce that a grant will be awarded from the Fluor BWXT Opportunity Fund to assist this employer in diversification of their product line to meet new demands brought about by the COVID-19 pandemic.”

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About Advantage Tent Fittings: The company has grown into one of the world's largest manufacturers and distributors of commercial tent accessories and event rental products and now serves multiple markets including the event industry, government agencies, and outdoor recreational markets. Advantage products are sold direct to Tent and Event Rental companies worldwide and are also sold through a network of authorized distributors including major tent manufacturers and direct government contractors. The company was founded in 1991 and remains family owned and operated.

About JobsOhio: JobsOhio is a private nonprofit economic development corporation designed to drive job creation and new capital investment in Ohio through business attraction, retention and expansion. The organization also works to seed talent production in its targeted industries and to attract talent to Ohio through [Find Your Ohio](#). JobsOhio works with six regional partners across Ohio: [Dayton Development Coalition](#), [Ohio Southeast Economic Development](#), [One Columbus](#), [REDI Cincinnati](#), [Regional Growth Partnership](#) and [Team NEO](#). Learn more at www.jobsohio.com. Follow us on [LinkedIn](#), [Twitter](#) and [Facebook](#).

About Ohio Southeast Economic Development (OhioSE): OhioSE is the JobsOhio Network Partner for southern, eastern, and southeastern Ohio, providing economic development work and resources in 25 rural counties; they are the newest and geographically the largest of the six regions across the state. OhioSE partners closely with regional development districts, local economic development offices, state agencies, and other entities to expand, retain, and attract businesses in the counties they serve. Learn more at OhioSE.com.

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